

| APPENDIX 3          |                     |  |                     |                     |                 |
|---------------------|---------------------|--|---------------------|---------------------|-----------------|
| 2019-20             | 2020-21             | Analysis   | 2021-22             | 2021-22             |                 |
| Actual              | Projection          |  | Estimate            | Projection          | Variance        |
| £                   | £                   | Borough Housing Services                           | £                   | £                   |                 |
| 793,019             | 668,787             | Income Collection                                  | 684,649             | 675,963             | (8,686)         |
| 1,164,320           | 1,230,913           | Tenants Services                                   | 1,259,070           | 1,250,502           | (8,568)         |
| 122,998             | 114,599             | Tenant Participation                               | 117,245             | 128,078             | 10,833          |
| 107,717             | 94,367              | Garage Management                                  | 95,099              | 92,512              | (2,587)         |
| 41,744              | 43,280              | Elderly Persons Dwellings                          | 43,779              | 47,766              | 3,987           |
| 575,851             | 601,168             | Flats Communal Services                            | 611,716             | 611,716             | 0               |
| 414,254             | 429,677             | Environmental Works to Estates                     | 430,894             | 432,711             | 1,817           |
| 6,265,983           | 3,793,321           | Responsive & Planned Maintenance                   | 5,857,920           | 5,857,920           | 0               |
| 137,128             | 147,322             | SOCH & Equity Share Administration                 | 150,489             | 139,568             | - 10,921        |
| <b>9,623,015</b>    | <b>7,123,434</b>    |  | <b>9,250,861</b>    | <b>9,236,737</b>    | <b>(14,124)</b> |
|                     |                     | <b>Strategic Housing Services</b>                  |                     |                     |                 |
| 485,497             | 665,119             | Advice, Registers & Tenant Selection               | 681,991             | 675,503             | (6,488)         |
| 201,203             | 181,031             | Void Property Management & Lettings                | 184,820             | 191,536             | 6,716           |
| 5,120               | 5,120               | Homelessness Hostels                               | 5,248               | 5,120               | (128)           |
| 175,717             | 153,752             | Supported Housing Management                       | 157,954             | 159,008             | 1,054           |
| 527,717             | 467,493             | Strategic Support to the HRA                       | 476,346             | 476,346             | 0               |
| <b>1,395,255</b>    | <b>1,472,515</b>    |  | <b>1,506,359</b>    | <b>1,507,512</b>    | <b>1,153</b>    |
|                     |                     | <b>Community Services</b>                          |                     |                     | 0               |
| 883,927             | 734,460             | Sheltered Housing                                  | 872,642             | 871,575             | (1,067)         |
|                     |                     | <b>Other Items</b>                                 |                     |                     | 0               |
| 5,640,147           | 5,528,730           | Depreciation                                       | 5,528,730           | 5,528,730           | 0               |
| 5,059,974           | 0                   | Revaluation and other Capital items                |                     | 0                   | 0               |
| 160,590             | 150,000             | Debt Management                                    | 150,000             | 150,000             | 0               |
| 36,359              | 403,543             | Other Items  | 402,380             | 402,380             | 0               |
| <b>22,799,267</b>   | <b>15,412,682</b>   | <b>Total Expenditure</b>                           | <b>17,710,972</b>   | <b>17,696,934</b>   | <b>(14,038)</b> |
| (32,532,978)        | (33,484,159)        | Income   | (33,732,537)        | (33,718,202)        | 14,335          |
| <b>(9,733,711)</b>  | <b>(18,071,477)</b> | <b>Net Cost of Services(per inc &amp; exp a/c)</b> | <b>(16,021,565)</b> | <b>(16,021,268)</b> | <b>297</b>      |
| <b>251,530</b>      | <b>251,530</b>      | HRA share of CDC                                   | <b>256,800</b>      | <b>256,800</b>      | <b>0</b>        |
| <b>(9,482,181)</b>  | <b>(17,819,947)</b> | <b>Net Cost of HRA Services</b>                    | <b>(15,764,765)</b> | <b>(15,764,468)</b> | <b>297</b>      |
| (598,260)           | (598,260)           | Investment Income                                  | (598,260)           | (598,260)           | 0               |
| 5,131,995           | 5,675,260           | Interest Payable                                   | 5,142,230           | 5,142,230           | 0               |
| <b>(4,948,446)</b>  | <b>(12,742,947)</b> | <b>Deficit for Year on HRA Services</b>            | <b>(11,220,795)</b> | <b>(11,220,498)</b> | <b>297</b>      |
| 67,919              | 75,000              | REFCUS - Revenue funded from capital               | 75,000              | 75,000              | 0               |
| 2,500,000           | 2,500,000           | Contrib to/(Use of) RFFC                           | 2,500,000           | 2,500,000           | 0               |
| 2,380,528           | 8,530,888           | Contrib to/(Use of) New Build Reserve              | 8,433,504           | 8,433,206           | (298)           |
| 0                   | 0                   | Tfr (fr) to Pensions Reserve                       |                     | 0                   | 0               |
| 0                   | 1,637,058           | Tfr (from)/to CAA re: Voluntary Revenue Provision  | 212,292             | 212,292             | 0               |
| 0                   | 0                   | Tfr (from)/to CAA re: Revaluation                  |                     | 0                   | 0               |
| 0                   | 0                   | Tfr (from)/to CAA re: REFCUS                       |                     | 0                   | 0               |
| 0                   | 0                   | Tfr (from)/to CAA re: Intangible assets            |                     | 0                   | 0               |
| 0                   | 0                   | Tfr (from)/to CAA re: rev. inc. from sale of asset |                     | 0                   | 0               |
| <b>0</b>            | <b>0</b>            | <b>HRA Balance</b>                                 | <b>0</b>            | <b>(0)</b>          | <b>(0)</b>      |
| (2,500,000)         | (2,500,000)         | Balance Brought Forward                            | (2,500,000)         | (2,500,000)         | 0               |
| <b>(2,500,000)</b>  | <b>(2,500,000)</b>  | <b>Balance Carried Forward</b>                     | <b>(2,500,000)</b>  | <b>(2,500,000)</b>  | <b>0</b>        |
| 2019-20             | 2020-21             | Analysis   | 2021-22             | 2021-22             |                 |
| Projection          | Estimate            |  | Estimate            | Projection          |                 |
| £                   | £                   | Borough Housing Services                           |                     | £                   |                 |
| (29,570,473)        | (29,967,996)        | Rent Income - Dwellings                            | (30,507,420)        | (30,507,420)        | 0               |
| (208,349)           | (159,003)           | Rent Income - Rosebery Hsg Assoc                   | (212,100)           | (208,350)           | 3,750           |
| (225,551)           | (316,830)           | Rents - Shops, Buildings etc                       | (322,533)           | (316,830)           | 5,703           |
| (753,058)           | (759,740)           | Rents - Garages                                    | (785,572)           | (785,572)           | 0               |
| <b>(30,757,431)</b> | <b>(31,203,569)</b> | <b>Total Rent Income</b>                           | <b>(31,827,625)</b> | <b>(31,818,172)</b> |                 |
| (113,577)           | (144,180)           | Supporting People Grant                            | (144,180)           | (144,180)           | 0               |
| (1,098,353)         | (1,114,559)         | Service Charges                                    | (1,136,108)         | (1,136,108)         | 0               |
| (15,339)            | 0                   | Legal Fees Recovered                               | (28,840)            | (28,840)            | 0               |
| (53,277)            | (506,317)           | Service Charges Recovered                          | (58,769)            | (57,729)            | 1,040           |
| (495,001)           | (515,534)           | Miscellaneous Income                               | (537,015)           | (533,173)           | 3,842           |
| <b>(32,532,978)</b> | <b>(33,484,159)</b> | <b>Total Income</b>                                | <b>(33,732,537)</b> | <b>(33,718,202)</b> | <b>14,335</b>   |